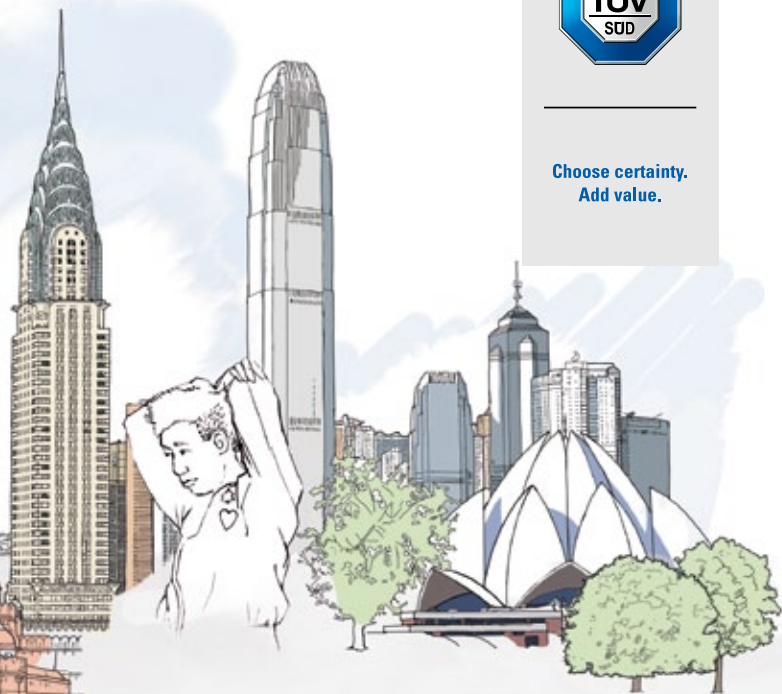




Choose certainty.
Add value.



2013 FACTS & FIGURES

TÜV SÜD at a glance

1866 FOUNDED IN MANNHEIM

20,000 EMPLOYEES
WORLDWIDE



**AROUND 800 LOCATIONS
ON ALL CONTINENTS**

€ 1.94 BILLION REVENUE (2013)

INCOME BEFORE TAXES (2013): € 140 MILLION

SHAREHOLDERS

OF TÜV SÜD AG



→ 74.9%
TÜV SÜD e.V.

→ 25.1%
TÜV SÜD FOUNDATION

Our mission

CHOOSE CERTAINTY.
ADD VALUE.

TÜV SÜD creates increased safety and added economic value. As process partners with comprehensive industry knowledge, our teams of specialists provide early consultation and continuous guidance, thus achieving the optimization of technology, systems and expertise. In this manner we strengthen the competitive strength of our customers throughout the world.

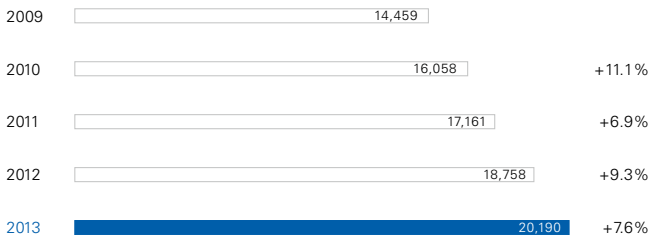
The Group at a glance

KEY FIGURES

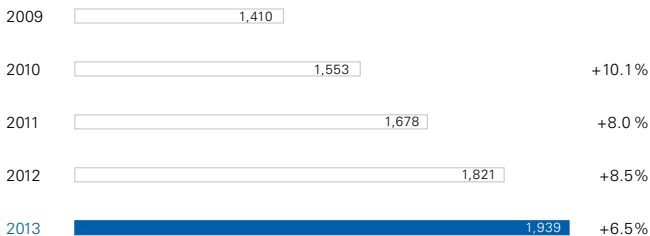
	2011	2012 ¹	2013
	IFRS	IFRS	IFRS
Business development (in € millions)			
Revenue	1,677.7	1,820.6	1,939.0
Capital expenditures	64.4	71.7	80.2
Earnings before taxes	133.6	135.1	140.3
Assets (in € millions)			
Total assets	1,430.0	1,622.2	1,706.7
Equity ratio (%)	37.7	23.0	26.6
Employees (annual average)			
Full-time equivalents	16,018	17,227	18,981
Employees (as of Dec. 31)			
Headcount	17,161	18,758	20,190

¹ Restatement in accordance with IAS 19 (revised 2011)

HEADCOUNT



REVENUE (IN € MILLIONS)



Structure of the TÜV SÜD Group

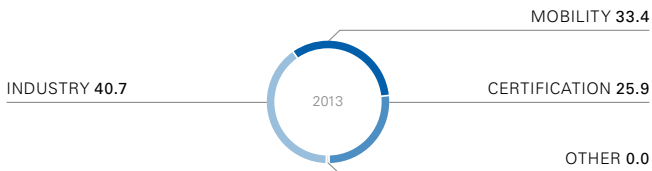
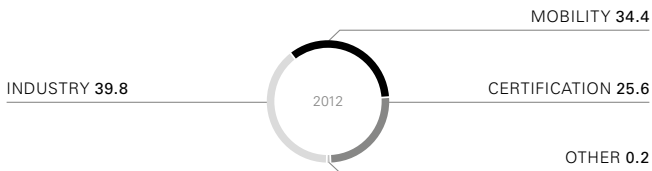
CUSTOMER-ORIENTED SEGMENTS

	2011	2012	2013
	IFRS	IFRS	IFRS
INDUSTRY Segment			
Revenue ¹	664.4	725.1	789.8
Employees ²	6,125	6,552	7,271
MOBILITY Segment			
Revenue ¹	593.1	626.0	647.4
Employees ²	5,273	5,489	5,494
CERTIFICATION Segment			
Revenue ¹	417.9	466.9	501.4
Employees ²	4,305	5,043	5,615

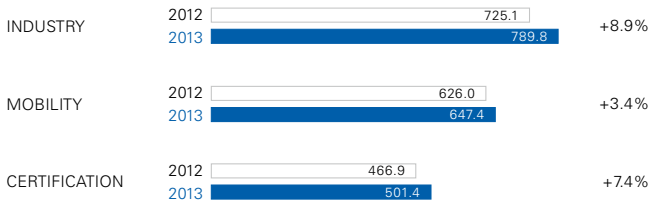
¹ In € millions

² As of December 31

REVENUE BY SEGMENT 2012/2013 (%)



GROWTH IN REVENUE OF THE SEGMENTS 2012/2013



Our services

TESTING & PRODUCT CERTIFICATION

Chemical, physical, mechanical, electrical and environmental testing and product certification

INSPECTION

Product, system, building, plant and infrastructure inspection

AUDITING & SYSTEM CERTIFICATION

Audits system certification in a variety of fields including quality, safety, energy, social compliance and environment

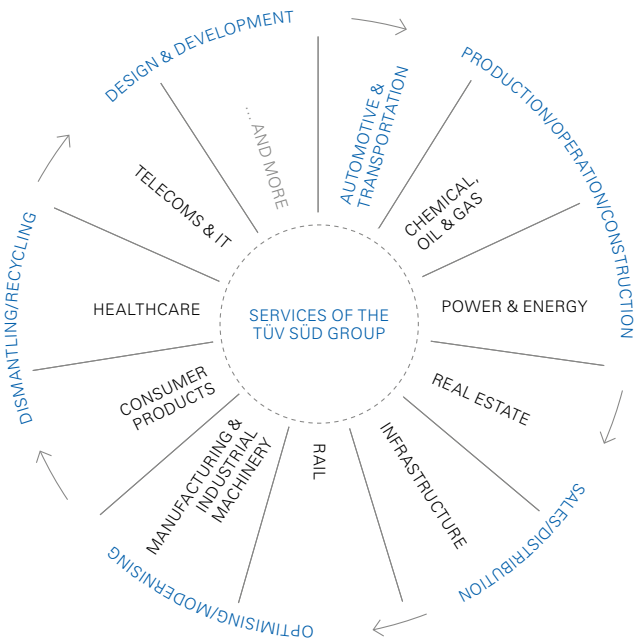
KNOWLEDGE SERVICES

Safety, quality, risk, environmental protection and regulatory advisory

TRAINING

Training in work safety, technical skills, management systems and executive programs

... for a large number of industries and markets



INDUSTRY Segment

INDUSTRY SERVICE

Services for the safe, reliable operation and optimization of industrial plant and infrastructure facilities. Services for the planning, optimization, construction, operation and dismantling of such plant and facilities. Consulting in the area of renewable energy, particularly wind power, as well as risk management and consulting for industrial companies.

REAL ESTATE & INFRASTRUCTURE

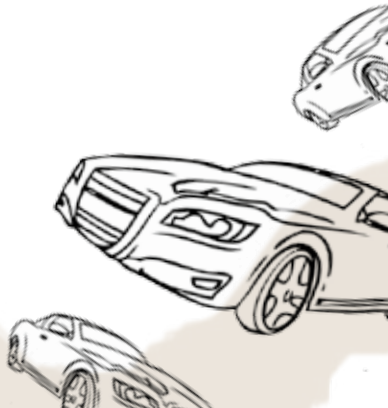
Services for the real estate sector and in the areas of structural engineering, materials handling, electrical engineering, real estate valuation, due diligence and facility management. Infrastructure services in the field of rail technology including rail vehicles, transport systems and water management, aimed at manufacturers, operators and government authorities.

MOBILITY Segment

AUTO SERVICE

Comprehensive automotive services: homologation, training measures and service/sales tests for dealerships, used car appraisals, consulting, industrial health and safety, data protection and registration services, vehicle fleet management. For retail customers at more than 350 service centers – driver’s license tests, roadworthiness tests and exhaust-gas analyses.

TÜV SÜD structure as of January 1, 2014





CERTIFICATION Segment



PRODUCT SERVICE

Services across the entire supply chain aimed at ensuring market readiness of consumer, medical and industrial products. Associated testing, inspections and certification in a global network of laboratories: from simple toys to complex machines, from microwave ovens to components for the automobile industry, and from textiles to foodstuffs.

MANAGEMENT SERVICE

Certification of management systems, primarily in the areas of quality, the environment, energy, health, industrial health and safety, foodstuffs, education and IT security, for all industries. Management excellence certification for process and business optimization. Energy-efficiency certification and penetration tests for IT security. Global QM service and project management.



Other divisions

ACADEMY

Corporate education and training in the form of standard courses and tailored training solutions in the fields of technology and management. Certification and training of persons. Company-specific education management from requirements analysis to ensuring learning transfer. International conferences and congresses.

LIFE SERVICE

Services relating to driving suitability for private individuals at more than 80 locations in Germany. Assessments within the scope of the medical-psychological assessment, medical certification of suitability to drive and programs for verifying abstinence from drugs and alcohol, as well as suitability tests for vehicle drivers with particular responsibility.

On site worldwide

01

AMERICAS

Headcount 1,638



01 AMERICAS

AMERICAS

Headquarters: Boston



02 EMEA

GERMANY

Corporate headquarters: Munich

CENTRAL & EASTERN EUROPE

Headquarters: Prague

WESTERN EUROPE

Headquarters: Glasgow

MIDDLE EAST/AFRICA

Headquarters: Abu Dhabi

03 ASIA

ASEAN

Headquarters: Singapore

CHINA

Headquarters: Shanghai

JAPAN

Headquarters: Tokyo

KOREA

Headquarters: Seoul

SOUTH ASIA

Headquarters: Pune

02

EMEA

Headcount

EMEA – without Germany 3,070

Germany 10,381



03

ASIA

Headcount 5,102





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